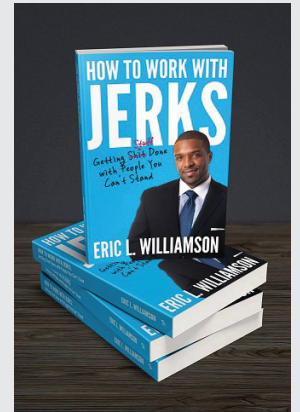




ERIC WILLIAMSON

AUTHOR | SPEAKER

PROFESSIONAL DEVELOPMENT CONSULTANT



Who among us hasn't been in conflict with difficult people and wished we had better coping methods for dealing with it productively, and with our sanity intact? Let's face it, conflict is unavoidable, it is inevitable, and without a clear strategy for managing it, we inevitably suffer, risk failure on the job and in our careers. This can cause us to become disengaged and unfulfilled in the workplace and ultimately, cause us to become jerks ourselves. Eric addresses these issues head-on and provides the strategies for managing conflict and cultivating workplace and client relationships so that you can work with anyone.

Eric Williamson, author of *How To Work With Jerks*, professional development consultant, and President/CEO of Tailored Training Solutions, LLC, has a vision of success that is inherently different than most. With two decades of real-life, hands-on in-the-trenches experience in both public and private sectors, Eric has worked with companies and institutions, both large and small, including Connecticut College, Maryland School of Nursing, Maryland Department of Labor, and the Society of Human Resource Management (SHRM). Through his experience, Eric has learned that success is not about good grades, high IQ scores, or climbing up the corporate ladder. Eric believes that no matter how talented, gifted or experienced, and no matter what role we serve or title we carry, our level of success is not measured based on the work we produce; it is measured based on the relationships we build. To that end, he works with organizations to build successful leaders by building stronger customer and workplace relationships.

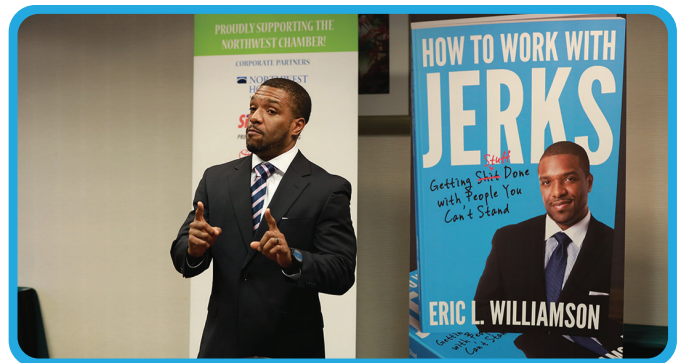


FEATURED PRESENTATION

HOW TO WORK WITH JERKS

Dealing with difficult people in the workplace as in life can take its toll. Through this program, Eric provides a roadmap for managing conflict and building stronger, more meaningful relationships. Participants will:

- Understand how to diffuse tense situations and mitigate conflict in a diverse work environment
- Recognize how to spot a jerk and prevent becoming one yourself
- Employ the AAA Method (Assess, Analyze, & Act) for disarming a jerk and creating a jerk-free environment
- Build team synergy in virtual environments dominated by telework
- Build trust and gain influence with clients and coworkers
- Communicate with clarity using consistent verbal and non-verbal communication
- Improve interactions with those having different personalities and values



TESTIMONIALS

"Outstanding program! We can't wait to bring him back next year."

- Sharon Davis Department of Training, Maryland Department of Labor

"Eric's message was timely, fun, and engaging and I can't wait to hire him again next year."

- Emily Winters, President of NW Chamber of Commerce

Book Eric Williamson to learn practical solutions to working with jerks!
Call: 866-934-9945 • Email: ewilliamson@tailoredtrainingsolutions.com
www.tailoredtrainingsolutions.com